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# REAP WASHINGTON, DC.

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**Oshadiya Adetayo** is a seasoned Property Management Professional with over 10 years in Managing Real Estate. He has worked in various capacities including creating effective process for all account receivables and payable with various organizations. He held a Bachelor in Financial Management – Minor in Estate Management from The Polytechnic, Ibadan, Nigeria and Masters Of Project Management from Keller Graduate School Of Management. He blends his degree with managing capital projects and risk management and above all, provides excellent customer service.

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**Babatunde Oloyede** developed, renovated, and managed over 40 single-family and multi-unit residential properties during his career. The majority of his projects focus on revitalizing distressed commercial and residential properties. Through his projects, Babatunde has become well versed in HUD housing standards, and has acquired significant experience managing market rate and HUD subsidized units. Additionally, Babatunde earned an Illinois's Real estate Broker's License. In 2012, DC Mayor Vincent Gray appointed him to serve on the Mayor's Comprehensive Housing Strategy Task Force, working to ensure the development of diverse quality housing for DC residents.

In addition to his real estate experience, Babatunde assisted with the launch of Custom Cut Clothiers, a start-up that aggregated the world's leading custom apparel manufacturers and combined them with a network of professional style consultants to offer made to measure and customized apparel at ready-to-wear price points.

Babatunde earned a B.S. from Northwestern University and an M.B.A from the Simon School of Business at the University of Rochester with a concentration in Finance and Entrepreneurship. Babatunde has received fellowships from the following organizations: Artemis Real Estate Partners, Global Diversity Summit, Management Leadership for Tomorrow (MLT), and the Consortium.

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**Brittany Hill** is a Tenant Coordinator for The Real Estate Services Division of The RMR Group LLC. Her team is responsible for managing 900k SF of SNH and GOV assets within the Metro DC area. In addition to direct management of the assets, she has also been nominated to serve as a member on the Quality Control Team – East, a program established by the Senior Executive Board of RMR in 2015. This is as an internal audit team responsible for overseeing the Eastern Region area offices with a territory of 213 buildings totaling 29m SF. Brittany holds a BA in Political Science from The Pennsylvania State University. She serves as a member within the Penn State DC Metro Alumni Chapter. Her main area of support is within the Student Affairs committee assisting with job placement for recent graduates.

She enjoys giving back to her community by serving as a volunteer for Operation Hunger DC and Lunch Bag Social. Brittany also holds memberships within the organizations of CrewDC, NAIOP DC/MD, ICSC DC, and AAREP DC. Her next endeavors will be pursuing the LEED GA credential and a MSRE. She looks forward to partnering with fellow REAP alumni on various commercial real estate projects in the future.

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**Courtney Jackson** is a former professional athlete that has traveled the world playing and coaching football. A native of Waldorf, MD but has lived all over the country growing up with a parent that served in the United States Marine Corp. Currently he works as a Sale Comparable Specialist for Costar Group. He is a proud alumnus of the University of Massachusetts where he completed a dual degree program, earning a BA in Economics and a BA in Sociology in 2011.

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**Danyell Irby** was most recently a Supervising Editor on NPR's National Desk. She was responsible for coverage of the Midwest and Mid-Atlantic regions. Prior to this position, she was the lead editor and project manager of NPR's *Impact of War*, a three-million dollar grant funded collaboration with public radio reporters from across the country. Danyell, a seasoned journalist has held several on-air radio and TV reporting, producing and managing roles in newsrooms. She has been the recipient of numerous honors for her collaborative and individual work to include, the National Association of Black Journalists, duPont and Edward R. Murrow awards. Danyell is interested in owning and investing in commercial real estate properties. Ms. Irby has a

Bachelor of Arts .degree in mass communication from Towson State University and a Master of Arts degree from the University of Maryland, Philip Merrill College of Journalism.

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**David Garcia** is the CEO/Founder of DG Partners, LLC. At his current role, David is responsible for providing real estate services to clients in the District of Columbia, Maryland and Virginia. David has worked in many different areas within residential and commercial real estate, ranging from investments, development and property management. Prior to DG Partners, David worked as a healthcare consultant, providing strategic advisory services to healthcare providers focusing on health information technology. David received a B.S. in Electrical Engineering from Boston University and an MBA from the Fuqua School of Business at Duke University.

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**Derrick George** a native Washingtonian currently serves as Assistant Vice President of retail and small business banking. A manager of people with extensive background in finance management and the retail banking industry focused on consumer, small business, residential/commercial lending, and customer service. A proven results oriented, motivated and multi-talented Leader, Project Manager, Program Manager, Contract Manager, and Consultant with over 13 years of experience managing employees, diverse and small-to-medium projects, system implementations, and organizational change. Developed and led teams to high performance in sales, service, and operational effectiveness. Outstanding prioritization and time management skills developed through managing simultaneous projects in a fast-paced environment. Derrick is a graduate of Strayer University, where is received a BBA in Business Administration with a concentration in Contract & Acquisition Management. Derrick also holds an MBA degree from University of Maryland University College.

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**Derrick A. Wilson** is the founder, President and CEO of Wilson Technologies, Inc. based in the Washington, D. C. metropolitan area. Under his vision and leadership, Wilson Technologies has won contracts with numerous commercial and Government agencies, including the National Park Service, the Department of Labor, US Army, Inova Hospital, the Department of Homeland Security/ICE, Clark Construction, MC Dean and the National Science Foundation. Wilson Technologies, Inc. has grown from an Information Technology Support company in 1997 into one of the most innovative technologies and management solutions firms in the region. An active participant in business, civic as well as college alumni associations, Mr. Wilson won the 2014 *Minorities in Business Leadership and Excellence Award*. Born and raised in Washington, D.C., Mr. Wilson holds a Bachelor of Science degree in Industrial Technology with concentrations in Electronics and Computer Technology and Business Management.

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**Dwight D. Deneal** is a seasoned and experienced acquisition/procurement professional for the Federal Government. Currently, Dwight works for the U.S. Dept. of Health and Human Services in the Office of the Secretary (OS)/Office of Small and Disadvantage Business Utilization as a Senior Small Business Specialist. In this role, Dwight advises contracting/procurement officials on procurement strategies that seek to maximize small business participation for solicitations, contracts, subcontracting and other related acquisition issues. In addition to his role within his occupation, Dwight serves in various leadership and governance capacities nationally and within the District of Columbia (DC) community. Dwight serves on the governing National Board of Directors for INROADS, Inc. INROADS is a national non-profit that develops and places talented underserved youth in business and industry, preparing them for corporate and community leadership that effects community renewal and social change and elevates economic status and quality of life. Additionally, Dwight is an appointed Commissioner by the Mayor of the District of Columbia (DC) to the DC Commission on National and Community Service (Serve DC). Serve DC is the Mayor's Office on Volunteerism is the District of Columbia Government agency dedicated to promoting service as an innovative, sustainable solution to pressing social challenges.

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**Ebony Saunders**, a native Washingtonian, began her career as a residential real estate sales professional with Coldwell Banker Residential Brokerage, where she worked in the residential real estate market for 10 years representing seasoned real estate investors, and developers. She prepared and negotiated contracts for residential multi-family units and commercial multi-family sales, and retail leases; as well as facilitated the process of buying and selling real estate. She holds a Bachelor's Degree in Business Administration from Trinity University, in Washington, DC. and is currently a candidate for a Masters of Professional Real Estate degree at Georgetown University; pursuing a dual concentration in Finance and Commercial Development. Ebony is also a majority owner in and CEO of Capital City Investments, LLC and plans to develop and /or re-purpose buildings for affordable and senior housing. Since graduating from the REAP program she seeks to expand her knowledge into the commercial retail shopping center investments, and multi-family acquisition, redevelopment and investments.

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**Elan R. Jones** is an Operations Coordinator with Federal Realty Investment Trust. She has worked in property management since 2012. Currently, she manages daily operations for Pike & Rose, a new, 24-acre, mixed-use, transit oriented development in the heart of Montgomery County, Maryland. Prior to Federal Realty, she was the Assistant Property Manager at the Chevy Chase Land Company and a Property Coordinator at BioMed Realty. She is a graduate of McDaniel College, where she received her Bachelor of Arts in Business Administration and Economics. Elan's desire is to work as an Asset Manager for a company that focuses on mixed-use development in the Washington, DC metro area.

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**Gabriel Chapman** is real estate investor and owner of Toro Enterprise Homebuyers, a firm that specializes in all aspects of residential and multi-family real estate acquisition in Maryland, Virginia and the District of Columbia. Gabriel is a Chicago, Illinois native and graduate of Florida A&M University, where he received a BS in Business Administration, and The Robins School of Business at The University of Richmond's Executive Education program. He is an active member of the the Capital City REIA Investment Club, Alpha Phi Alpha Fraternity, Inc, and the United States Golf Association (USGA).

With a background in Negotiations and Sales, Gabe is passionate about educating buyers and sellers on the real estate process and committed to partnering with other entrepreneurs. As a long-time District resident and avid explorer of the city, he, his wife Amber, and their dog Baxter enjoy checking out local concerts and neighborhood festivals.

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**Georges Kragbe** is an Enterprise Resource Planning (ERP) consultant specialized in Oracle Financials application implementation. He has worked on private sectors as well as federal financial engagements. Currently, he is a member of the Oracle Fusion Procurement Cloud operations and maintenance team for Blackboard Inc. He graduated with a B.A. in Sociology from Abidjan University, Côte d'Ivoire (West Africa). He has a M.A. in Accounting from Bowie State University (Bowie, Maryland) and a Certificate in Real Estate Finance from the Urban Land Institute – ULI (Washington, DC). Georges plans to become a Certified Commercial Investment Member Institute (CCIM) professional.

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**Kenneth Hagins** is a Managing Partner and Consultant for KTKG& Associates, Impacting Training Solutions, LLC. Kenneth is a graduate of Virginia State University where he received his B.S in Business Administration. He is an accomplished professional business manager with over 20 years of experience in Logistics. Kenneth resides in Laytonsville, Maryland where he is married to Nichelle, a professional real estate agent and together they have four wonderful children. Kenneth is looking to gain further knowledge and experience in Commercial Real Estate with a concentration in Corporate Real Estate.

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**Liban Ahmed** is a Senior Associate at Grant Thornton LLP, where he does IT cost accounting for the Federal Government. Prior to joining Grant Thornton, he worked for a digital media company and as a Management Consultant with Booz Allen Hamilton. He received his B.A. from Fisk University in Nashville, TN and was born and raised in California. He holds CSM, ITIL, and CSSGB certifications and has been accepted into a top business school with enrollment scheduled for the fall of 2017. Liban is currently seeking out ways to generate passive income through real estate, and hopes to learn more about real estate as an investment strategy as he pursues his MBA.

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**Robin Romito** has a successful track record of handling a large volume of real estate transactions with time sensitive deadlines and work in a fast paced environment. She has worked at Marcus and Millichap where she was an Investment Associate. She was responsible for research and financial modeling of shopping centers in the Maryland area. Before that she was a Property Manager with CBRE in supporting 1.4 million square feet of office space. She is a graduate of Pennsylvania State University.

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**Roselynn Lewis** is a commercial real estate (CRE) professional with over 15 years of progressive experience in business development, IT solutions and project leadership and management. As a member of the CRE appraisal team at BWR Real Estate Appraisers & Consultants in Fairfax, VA, Roselynn is focused on the valuation of land, office, multifamily and retail assets. Prior to embarking on a career in commercial real estate, Roselynn was a member of the founding team and worked as the Lead Project Manager for the SBTS Group, a consulting firm specializing in IT consulting, e-governance and web development solutions for diverse global clients. Roselynn holds a deep passion for cultivating students and women, and was instrumental in the creation of SBTS' corporate social responsibility program which provided training in leadership and entrepreneurship to college age and high school students.

Roselynn holds a Juris Doctor from Georgetown University and is a graduate of Georgetown's Masters in Real Estate program. In her spare time, is an avid

lover of film, and has contributed as an executive producer to over five award-winning independent films.

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**Ryan Robinson** is the Managing Partner and Director at Palace Surveillance Systems, a company that specializes in the design, installation, and maintenance of electronic security systems for commercial and government properties. Previously, Ryan worked at Kastle Systems as a Systems Additions Sales Consultant, where he was responsible for designing and selling electronic systems for commercial tenants. Ryan received his Bachelor of Arts in Communications from Temple University. His goal is to gain more experience in the real estate industry, specifically investing in multi-family properties, appraisals, and property management.

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**Tomatra Minor** is the Managing Partner of AEGIS Global Advisors. He is a graduate of Auburn University where he studied Engineering and Foreign Languages. He is a certified Lean Six Sigma Master Black Belt with more than 16 years experience in implementing Operational Excellence systems (e.g. Lean, Total Quality Management, Kaizen, 5S, Hoshin and Six Sigma) for Global 500 firms. Tomatra began his career in commercial real estate finance at GE Capital Real Estate after serving as an aviator in the US Air Force. As a Banker at JP Morgan Chase, he gained additional experience in market research & analysis, due diligence, deal structuring, portfolio management, debt, equity, credit, securitization and defining bank underwriting standards across asset classes. Tomatra is an active member of the Global Association of Risk Professionals (GARP), the American Society for Quality (ASQ) and various civic & community organizations. Tomatra is also a longtime entrepreneur with current & former business interests that include investment real estate, community redevelopment & reinvestment, education and urban planning. Tomatra looks forward to using his industry skills and experience to foster economic growth, promote public policy that creates revitalized neighborhoods and strong communities through Public Private Partnerships. "I will always endeavor to work for the public good while creating the best ROI for my investors."

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**Tyronda Gibson** is a seasoned Management Consultant at Fannie Mae. She has established herself as the 'go to' person for lean management, change management and project management with over 8 years of experience in these fields, earning multiple certifications and designations along the way. Her primary interest is in multifamily real estate investment, management and development as she seeks to improve conditions of underserved communities throughout the U.S. and internationally. Tyronda currently holds a B.A in Mathematics and Economics and a M.P.P. in Housing Policy from Georgetown University.

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**Warren Shelton** is a licensed agent in DC & MD, advising clients on property selection for their various investment strategies - to include Short Sales, REO's, and HUD-owned properties. Another focus has been to help tenants to transition with their first home buying process. This process includes helping them navigate through the tricky process of finding the special no money down programs that will assist them with their home buying process. He is certified to provide BPO's (Broker's Price Opinion) from the National Association of Realtors and certified as a CPREIA (Certified Professional Real Estate Investor Advisor). This has led him to become the go-to person for people looking for an investor-friendly real estate agent.

Warren was awarded the honor of Investor of the Year for 2015 and received the XO Award (Executive Officer Award) by one of the largest real estate investing clubs on the East Coast. His investment background includes completing rehab projects for his own investment portfolio and assisting clients with wholesaling, rehabbing, and selling single-family homes. The assistance he provides his clients includes helping to analyze the properties for purchase, the process of selling them to an end buyer, and strategies to buy, fix and sell or buy and hold for long term wealth.

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