



**REAP**  
**New York City**  
**September 6, 2011-December 1,**  
**2011**

	<b>Sunday, September 4</b>	<b>Monday September 5</b>	<b>Tuesday September 6</b>	<b>Wednesday September 7</b>	<b>Thursday September 8</b>	<b>Friday September 9</b>
<b>6:00- 9:00 pm</b>			<b>Opening Reception</b>		<b>Commercial Real Estate: A Look From All Sides ICSC, NAIOP, ULI, NHMC</b>	
	<b>Sunday September 11</b>	<b>Monday September 12</b>	<b>Tuesday September 13</b>	<b>Wednesday September 14</b>	<b>Thursday September 15</b>	<b>Friday September 16</b>
<b>6:00- 9:00 pm</b>			<b>EXCEL Training: Time Value of Money</b>		<b>Retail Development  Wal-Mart Realty</b>	
	<b>Sunday, September 18</b>	<b>Monday, September 19</b>	<b>Tuesday, September 20</b>	<b>Wednesday, September 21</b>	<b>Thursday, September 22</b>	<b>Friday September 23</b>
<b>6:00- 9:00 pm</b>			<b>Financing Emerging Market Projects</b>		<b>Market Analysis</b>	

	<b>Sunday September 25</b>	<b>Monday September 26</b>	<b>Tuesday, September 27</b>	<b>Wednesday, September 28</b>	<b>Thursday, September 29</b>	<b>Friday, September 30</b>
<b>6:00- 9:00 pm</b>			<b>Developing the Office Model</b>		<b>The Office Model- Leasing</b>	
	<b>Sunday October 2</b>	<b>Monday October 3</b>	<b>Tuesday, October 4</b>	<b>Wednesday, October 5</b>	<b>Thursday, October 6</b>	<b>Friday, October 7</b>
<b>6:00- 9:00 pm</b>			<b>The Office Model- Asset Management</b>		<b>The Office Model- Property Management</b>	
<b>6:00- 9:00 pm</b>	<b>Sunday October 9</b>	<b>Monday October 10</b>	<b>Tuesday, October 11</b>	<b>Wednesday, October 12</b>	<b>Thursday, October 13</b>	<b>Friday, October 14</b>
			<b>The Office Model- Property Visit</b>		<b>Private Equity Sources and Resources</b>	

	<b>Sunday, October 16</b>	<b>Monday October 17</b>	<b>Tuesday, October 18</b>	<b>Wednesday October 19</b>	<b>Thursday, October 20</b>	<b>Friday, October 21</b>
<b>6:00- 9:00 pm</b>			<b>Financial Analysis (current issues)</b>		<b>Financial Analysis (financial model)</b>	
	<b>Sunday October 23</b>	<b>Monday October 24</b>	<b>Tuesday, October 25</b>	<b>Wednesday, October 26</b>	<b>Thursday, October 27</b>	<b>Friday, October 28</b>
<b>6:00- 9:00 pm</b>			<b>Mid Term Reception</b>		<b>Managing the Shopping Center To Peak Efficiency</b>	
	<b>Sunday October 30</b>	<b>Monday October 31</b>	<b>Tuesday, November 1</b>	<b>Wednesday, November 2</b>	<b>Thursday, November 3</b>	<b>Friday, November 4</b>
<b>6:00- 9:00 pm</b>			<b>Investing In Retail Property</b>		<b>Retail Development  McDonalds</b>	

	<b>Sunday November 6</b>	<b>Monday November 7</b>	<b>Tuesday, November 8</b>	<b>Wednesday, November 9</b>	<b>Thursday, November 10</b>	<b>Friday, November 11</b>
<b>6:00- 9:00 pm</b>			<b>The Shopping Center Model- Leasing (the landlord perspective)</b>		<b>The Shopping Center Model- Leasing (the retailer's perspective)</b>	
	<b>Sunday November 13</b>	<b>Monday November 14</b>	<b>Tuesday, November 15</b>	<b>Wednesday, November 16</b>	<b>Thursday, November 17</b>	<b>Friday, November 18</b>
			<b>Developing the Multi-Family Model</b>		<b>Leasing and Managing Multi Family</b>	
	<b>Sunday November 20</b>	<b>Monday November 21</b>	<b>Tuesday, November 22</b>	<b>Wednesday, November 23</b>	<b>Thursday, November 24</b>	<b>Friday, November 25</b>
<b>6:00- 9:00 pm</b>			<b>Deal Negotiation</b>		<b>(no class- Thanksgiving)</b>	

<b>6:00-9:00 pm</b>	<b>Sunday November 27</b>	<b>Monday November 28</b>	<b>Tuesday, November 29</b>	<b>Wednesday, November 30</b>	<b>Thursday, December 1</b>	<b>Friday, December 2</b>
			<b>Investment/Sales Brokerage</b>		<b>Graduation</b>	