REAP RE-*View*

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REAP—THE REAL ESTATE ASSOCIATE PROGRAM

REAP is a talent resource and an advanced educational program that exposes successful minority professionals to the world of commercial real estate

REAP is supported by

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REAP DC GRADUATES CLASS OF 26 IN 2010

REAP concluded its sixth Washington DC program in December with the graduation of its 2010 class. The 26 students, culled from an original application pool of 100, completed the 13 week, 27 class schedule which began in September.

Many thanks to Pat Areno and **BOMA** who lent their conference room for use as the **REAP** classroom. And thanks also to **Simon Property Group** for its ongoing sponsorship and to **Westfield** for hosting the mid-term reception.

Thanks to the **REAP DC** faculty who took the program to rarified air through their outstanding work. A final tip of the cap to the **REAP DC** Advisory Council and its leader LaShaun Queen. Behind the scenes, they put together a rewarding experience for the **REAP** students.

The DC class is prominently featured on the **REAP** website at www.projectreap.org with photos and biographies.

REAP DC Class of 2010:

Teryl D. Baker
Stacey J. Boozer
Joseph Correy
Siobhan T. Cropper
Nigel A. Davidson
Nicole C. Davis
R. Denise Everson
Ivan A. Gaviria
Taylor Graham
Lily A. Graves
Lawrence Bernard Harkless, Jr.
Justin Higginbotham
Dee Hunter
Sera Shannon Davis Hunter
Jared K. Jefferies
Maritza E. Mercado
Daniel N. Mushala
William J. Rice III
Maninder Singh Sethi
Michael F. Thomas
Karen A. Todd
Alfred Sanguillen
Pamela M. Thornton
Luis M. Viera
Stephen John Higginbotham Waddy
Mitria Wilson

NEXT STOP: LOS ANGELES

REAP goes coast to coast officially this fall with its first ever Los Angeles program. A September 13 start date is planned for the thirteen week course in the nation's second largest market.

"After New York and Chicago, Los Angeles has always been the next logical step for **REAP**," said Gregg McCort, **REAP's** executive director. "The vast resources of the commercial real estate industry in Southern California combined with a market demand for **REAP's** unique product is an alignment that can't help but produce positive results for prospective students."

Starlett Quarles, president of Urban X Marketing, serves as the director of the **REAP LA** Advisory Council which will meet throughout the spring and summer to formulate schedule and logistics.

Applications will be available online at www.projectreap.org this summer. Interested applicants should have one to three years of demonstrated professional experience in any field with at least a bachelor's degree from an accredited institution.

REAP DC GRADUATION-DECEMBER 9, 2010

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National Multi Housing Council

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Dahlstrom Real Estate Advisors

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Green Light Retail

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Tom Martens
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REAP ATLANTA LAUNCHES ITS FOURTH CLASS WITH 30 STUDENTS

REAP has returned to Atlanta in style with a February 2 kickoff to its fourth area program. Emory University will be **REAP** Atlanta's home for the class that concludes May 3.

Over 90 applicants went through a rigorous screening and interview process that resulted in a final class of 30 students. The group will benefit from a three tier educational platform that includes courses on base disciplines, case study of the Atlanta Westside project and sponsor specific classes

REAP Atlanta is sponsored by **McDonald's, Simon Property Group, Wal-Mart Realty, Jones Lang LaSalle** and **Wells Fargo.**

» **REAP** 2011 Atlanta students with guests at kickoff reception.

» **REAP** Atlanta advisory council director Lynn Smith (middle) with Amanda Ethridge, Jones Lang LaSalle (L) and Alicia Sierra, Emory University director of diversity.

» Dr. Roy T. Black, professor of real estate at Emory's Goizueta Business School, addresses the audience.

REAP is a 501(c)(3) organization.
Gregg A. McCort, Executive Director – President
Michael J. Bush, ESQ., Founder – Senior Mentor
Bryon Barlow, Chairman of the Board

For more information, go to www.projectreap.org.