



REAP— The Real Estate Associate Program

REAP is a talent resource . . .

REAP is a means by which talented professionals of color are exposed to the world of commercial real estate

REAP is a means by which commercial real estate companies looking for talent can link with accomplished professionals eager to achieve success in commercial real estate

REAP is a 10 week, 20+ class program teaching market analysis, financial analysis, deal negotiation, brokerage, asset management, property management and leasing within the sectors of retail, office, multi-family and industrial

REAP is supported by the industry's leading trade associations

REAP is sponsored by the industry's leading companies

REAP graduates work throughout the commercial real estate industry filling key roles in management, finance and development

REAP was founded in 1997 in Washington, DC and has since expanded to Atlanta, New York City, Chicago, Los Angeles, Cleveland, Columbus, Dallas-Fort Worth and Kansas City

2019 Year to Date: A Message from the Executive Director

As REAP continues to grow and evolve, we want to take a minute to thank all of our supporters over the 20+ years of REAP's operations. As a not for profit, REAP relies on financial support from our sponsors, who continue to support our mission and enable us to attract minority talent into this industry. We also thank all the REAP graduates (now totaling over 1,300) who support our academies, our events and represent the REAP brand throughout the industry. And we can't forget to thank REAP instructors and volunteers who give generously of their time to make REAP the great experience and organization that all our attendees enjoy and benefit from.

A special thanks goes to the ICSC who provided REAP with office space and administrative services for over 14 years. While we continue to maintain a strategic relationship with ICSC, REAP's evolution took us to new offices this summer near Bryant Park in New York City. REAP's move into new offices is just one sign of how REAP is evolving.

While we continue to execute the 10-week academies, our plans are to focus more on: 1) connecting with REAP's alumni; 2) connecting them with each other and 3) connecting REAP talent with our sponsors.

Accordingly, REAP has executed more events during the first nine months of 2019 than in any nine-month period and our plans are to continue to grow our event programming. We plan to increasingly involve our sponsors as either panelists or hosts for events, like property tours or networking, as we ramp up our programming.

REAP staff has discussed the tagline: "Creating communities of multicultural commercial real estate professionals, market by market" as a description of how REAP can evolve given our critical mass of over 1,300 graduates. The understanding is that the "communities" we create in each market will reach beyond REAP graduates to other multicultural CRE professionals in each market, creating a greater critical mass. The ultimate benefits come when we can connect those local communities into one nationwide community, with the talents and the willingness to support each other in our CRE pursuits.

As Executive Director, it is my great pleasure to be associated with this organization, the mission, the alumni, the sponsors and REAP's staff. Let's continue to work together to create a "REAP community" of diverse talent in the CRE industry.

2019 YEAR TO DATE: A MESSAGE FROM THE EXECUTIVE DIRECTOR

Sponsors & Strategic Partnerships

An indispensable source of fuel for REAP's growth are our sponsors and, in particular, those sponsors with which we have either explicit or implicit partnerships. These strategic partnerships provide REAP with the operating leverage enabling REAP to be effective in multiple markets. Our longtime strategic partners have been the trade associations that have supported REAP almost from the beginning: BOMA, ICSC, NAA, NAIOP, NMHC and ULI. Additionally, CCIM has provided instructors across all of REAP's markets.

Corporate Strategic Partners that have supported REAP's operations and growth across markets include: CBRE, Duke Realty, Hines, JLL, JP Morgan Chase, McDonald's, Starbucks and WalMart. These sponsors have: provided instructors, hosted classes and property tours, sponsored events and continue to forward to REAP opportunities for careers within their organizations.

We continue to have discussions with other trade associations (CORENET, SIOR, REBNY, REEC), academic institutions (USC, MIT, Baruch, U of Colorado) and corporates about working strategically to execute the mission of building a pipeline of diverse talent into the CRE industry. Within a given market, REAP is uniquely positioned to facilitate collaboration across these groups (schools, trade associations, corporates and local governments) to: 1) execute outreach to diverse talent at all levels (high school, college and graduates); 2) educate and groom the talent; and 3) connect that talent to jobs/careers in CRE and/or support their pursuit of entrepreneurship. Working collectively, REAP and its supporters can expand the pool of talent available to the CRE industry.

Below is a list of financial sponsors REAP has added this calendar year, as of November 2019:

Ackman Ziff
Avanath
Borghese
Bozzuto
Jair Lynch
Cedar Realty Trust
City of Dallas
Civitas Commercial Real Estate
Hutensky
Microsoft
Rappaport
Related
USAA
Washington Holdings

We continue to have conversations with firms to join as either national sponsors or local market sponsors. Should you know of any firms that are candidates to sponsor REAP for 2019, please send contact information to reap@projectreap.org.

Jobs

REAP has become one of the preferred sources of talent for CRE firms across the country. Including jobs opportunities from REAP Sponsors, REAP Graduates' companies and interested companies, REAP has posted job opportunities from over 75 companies over the past 12 months and we anticipate adding another 75 firms over the next 12 months. The range of job opportunities includes traditional CRE positions as well as traditional corporate positions (accounting, legal, marketing, technology, et. al.). Check with REAPConnect and REAP's social media on a regular basis for job postings.

Ken McIntyre
Executive Director
Project REAP

“ Creating communities of multicultural commercial real estate professionals, market by market” as a description of how **REAP** can evolve given our critical mass of over 1,300 graduates.

Thank you to all alumni donors, and special recognition to those donors \$500 and above:

Nicole Williams (REAP NYC '18)
Nogie Udevbulu (REAP NYC '18)
Charles Plaisimond (REAP NYC '17)
London Kemp (REAP LA '12)

PROJECT REAP

100 REASONS CAMPAIGN



According to panelists at ULI's 2018 Fall meeting, crowdfunding is "destined to grow and evolve over the next five to ten years." REAP alums have the potential to help drive REAP's growth into the next decade by tapping the same power of crowdfunding to support REAP's operations. As REAP Chair, I ask that all REAP alumni contribute to a Q1 2020 campaign during the next three months by clicking [here](#) to donate or by visiting www.projectreap.org.

Leverage your investment by tapping any matching grant program from your employer. So please contribute to our 100 Reasons Campaign by making a \$100 to \$500 donation (or more, if you wish)—based on what REAP has meant to you. All expressions of support are appreciated: you decide how much! If you wish, make your donation in monthly installments, and notify us of your total pledge. To make a donation by check, please mail to:

Project REAP
54 W. 40th Street, #614
New York, NY 10018

The top five donors will be highlighted in our next newsletter. **Campaign cutoff is 1/31/20.**

G. Lamont Blackstone, CRX
Chairman of the Board



REAP SPRING 2020

CHICAGO,
ILLINOIS

NEW YORK,
NEW YORK

REAP Spring 2020 Cities Announced... **Chicago & New York City!**

With successful 2019 programs across five cities, **Project REAP (The Real Estate Associate Program)** – the industry’s leading effort to link multicultural professionals to commercial real estate companies – returns Spring 2020 to Chicago and New York City.

REAP exists to bridge the gap between talented multicultural professionals and the world of commercial real estate. A 10-week academy, classes are held Tuesdays and Thursdays from 6:00 - 9:00pm, taught by senior level experts in the commercial real estate industry. Applicants must demonstrate an interest in commercial real estate by completing the application on our website and through an interview process for successful applicants. Tuition for those chosen is \$1000.00. Real estate experience is not necessary for selection as REAP seeks to identify candidates from across a wide spectrum of disciplines interested in a career in commercial real estate. Applications opening January 6, 2020 at www.projectreap.org.

Classes begin mid-March of 2020

**Linking Talented Multicultural Professionals to the
Commercial Real Estate Industry Since 1998**



Project REAP
54 West 40th Street | #614
New York, NY 10018
www.projectreap.org

REAP LEADERS AND BOARD OF DIRECTORS

Mission Statement

To educate minority professionals in the disciplines of commercial real estate in order to create career opportunities for the student and a significant talent resource for the real estate industry.

The REAP Staff



Osayamen I. Bartholomew
Acting Executive Director
New York, NY
obartholomew@projectreap.org



Betsy Feigin Befus
General Counsel
National Multifamily
Housing Council
Washington, DC



Michael P. Kercheval
Executive Director
University of Colorado
Real Estate Center
Boulder, CO

The REAP Board of Directors



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Chairman of the Board
Principal
G.L. Blackstone and Associates
Mount Vernon, NY



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Associate Vice President
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Marcus and Millichap
White Plains, NY



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President-Chief Executive Officer
International Council of
Shopping Centers
New York, NY



Shmel C. Graham
Associate, Real Estate,
Land Use and Environmental
Practice Group
Sheppard Mullin LLP
Los Angeles, CA



Akil Hameed
CEO/Broker
Fass Real Estate Services
Shaker Heights, OH



Bob O'Connell
National Real Estate Manager
McDonald's USA
Oak Brook, IL



Clint Jackson
Treasurer
Principal
Hannibal Advisors
Washington, DC



Erica-Nicole Harris
Vice President
Wispark LLC
Milwaukee, WI



Robert Pinnegar
President-Chief Executive Officer
National Apartment Association
Washington, DC



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CEO
Hart Realty Advisors
Hollywood, CA



Gardner Rivera, MSRED
Managing Member
Paper City Investments
New York, NY & Elmwood Park, NJ



London Kemp
Global Head of Corporate
Real Estate
Netflix
Los Angeles, CA



Eric S. Yarbrow
Executive Managing Director
Colliers International
New York, NY

Not pictured:

Lewis B. Johnson
Vice President of
Portfolio Management
Wal-Mart Realty
Bentonville, AR

REAP SUPPORTERS AND SPONSORS

PLATINUM LEVEL



JPMORGAN CHASE & CO.

CBRE



GOLD LEVEL



avanath+



SUPPORTERS



Borghese
Investments



DENTONS



ACKMAN|ZIFF
REAL ESTATE CAPITAL ADVISORS



Hines



RAPPAPORT



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SPRING 2019 CLASSES AT A GLANCE



PROJECT REAP

WASHINGTON D.C. CLASS OF 2019



Corey Johnson
BS, Cyber Security
UMUC



Cynthia Woolbright
BS, Technology & Management
U of Maryland University College



Darryl Tittley
Bachelor's, Business
Howard University



David King
JD (Law), The George Washington
University Law School



Denise Greene
BS, Accounting | Florida A&M
University; BS, Finance
Florida State University



Emanuel Russum
BS, Biology
Morehouse College



Faith Ohai
BA, Advertising, Public Relations,
& Media Sales
Morgan State University



Fatimah Wilson
BA, Political Science
George Washington University



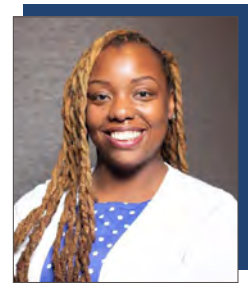
Jamesena Bradley
Master's Real Estate Development
Auburn University; BS, Architecture
Tuskegee University



Janisha Richardson
BBA, Accounting
Fresno State University



Jazmen Johnson
BS, Journalism & Mass
Communication | North
Carolina A&T State University



Jessica Brown
BA, History
Spelman College



Jonathan Veasley Petty
BS, Marketing | DePaul
University; Master's Divinity,
Wesley Theological Seminary



Jovon McDougal
BBA, Business Administration
North Carolina Central University



Kamran Momenzadeh
MBA, Finance & Real Estate
University of Connecticut



Kaye Morris
MA, Government
The Johns Hopkins University

PROJECT REAP

WASHINGTON D.C. CLASS OF 2019



Kwasi Frye
MBA, Business Administration
NYU



LaMarr Datcher
JD (Law)
Valparaiso University School of Law



Latrice Thompson
BS, Organizational Management
Nyack College



Malanda Worrell
BBA, International Business
Howard University



Marjorie Mier
BS, Decision Sciences and
Management Information Systems
George Mason University



Nicole Jackson
MA, Education
Loyola Marymount University



Obinna Isiadinso
MBA, Business Administration
Harvard Business School



Patricia Harris-Bentley
JD (Law)
Georgetown University Law Center



Precious Bryan
BS, Managerial Economics
Oregon State University



Sharlot Owens
BA, Political Science, University
of Maryland Baltimore County



Terrell Wells
MBA, Business Administration
East Carolina University



Tracey Webb
MBA, Business Administration
Georgia State University



Tukie Falade
JD (Law), The George Washington
University Law School



Winona Francis
MBA, Business Administration
George Washington University



Yusuf Lane
MA, Economics
Virginia State University

PROJECT REAP

NEW YORK CITY CLASS OF 2019



Alexis Campbell

MSRED, Real Estate Development
Columbia University



Amanda Benjamin-Smith

JD (Law), Washington
University School of Law



Amoni Woodby

BBA, Supply Chain Management
Howard University



Annie Chen

BA, International Relations;
BA, Economics, Tufts University



Charlane Brown

JD (Law)
New York Law School



David Shepherd

JD (Law)
Cardozo Law School



Erickson Rosario

BBA, Accounting
Baruch College



Ezra Brathwaite

MSRED, Real Estate Development
New York University



Fabrice Guillaume

MBA, Real Estate Finance
Columbia University



Francisco Tejada

Master of Engineering,
Systems Engineering | Stevens
Institute of Technology



Gabriella Aguirre-Perez

Master of Architecture
University of California at Berkeley



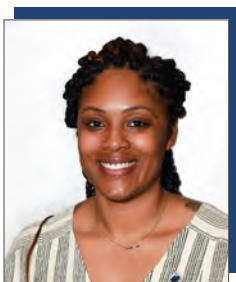
Georgiana Earle

MS, Real Estate Finance
and Investment
New York University



Jasmin Courtney

MBA, Business Administration
University of Chicago Booth
School of Business



Jessica Washington

MBA, Business Administration
San Diego State University



Johnheron Perez

MBA, International Business
College of Mount Saint Vincent



Jose Zapata

BS, Real Estate & Metropolitan
Development, Baruch College

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NEW YORK CITY CLASS OF 2019



June Chang

MA, Global Affairs & Policy
International Cooperation
Yonsei University



Kashima Loney

JD (Law), Touro College
Jacob D. Fuchsberg Law Center



Krystal Peartree

MS, Urban Planning
Pratt Institute



Kwabena Adom

BS, Accounting
SUNY Plattsburgh



Lana Woods

MBA, Finance & Real Estate
The Wharton School



Lisa Downing

MS, Real Estate Finance & Investment
NYU; MS, Urban Policy Analysis
& Mgmt | New School University



Marissa John

JD (Law)
Emory University School of Law



Mark Lebron

Master's, Real Estate
Finance & Investment
New York University



Namon Freeman

Master of Architecture, Hampton
University; Master of Urban
Planning, New York University



Nicholas Jones

BS, Business Administration
University of Missouri



Omar Ferreira

BA, Political Science
CUNY Baruch College



Randall Powell

MS, Urban Affairs
CUNY Hunter College



Richard Sodeke

BS, Business and Economics:
Marketing, Lehigh University



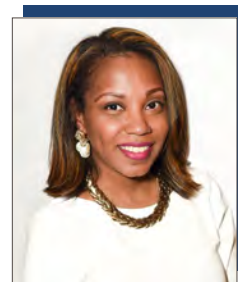
Sammy Lamy

BS Accounting
Florida A&M University



Steven McClendon

BS, Biology
Southern Methodist University



Tiffany Griffin

MS, Integrated Marketing &
Communications
Northwestern University

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NEW YORK CITY CLASS OF 2019



Tope Ayeni

MBA, International Business
Wagner College



Tywan Anthony

Bachelor's, Political Science
Pittsburg State University



Wesley Puryear

BS, Business Administration
Florida A&M University



Yemane Abebe

MS, Electrical and Computer
Engineering, The Ohio State
University

Not pictured:

Jhonnari Jimenez Martin

Masters, Accountancy
Bentley University

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CONGRATULATIONS TO THE REAP FALL 2019 GRADUATES!



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Vice President
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Ana Leon

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DWS

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Assistant Vice President | Research, US Office Property
DWS

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Consultant, Corporate Services
Hines

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Associate Director
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Josue Sanchez

Associate Director
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Craig Robinson

Global Head of Powered by We Services
WeWork

Matthew Dixon

Strategy & Operations, Real Estate Underwriting & Analytics
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Nina Pryor

Associate Project Manager | Powered by We
WeWork

Michael Caton

Architecture Discipline Manager | Powered by We
WeWork

Femi Faoye

Head of Real Estate Underwriting & Analytics
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Shannon Dennis

Interior Design Manager
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Eric S. Yarbro

Executive Managing Director
Colliers International

Jeff Monge

Managing Partner
Monge Capital Group

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Christopher Reynolds

Director of Development
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Portfolio Operations Manager
Hines / Morgan Stanley

ULI - NY**Felix Ciampa**

Executive Director
ULI - NY

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Starbucks

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Board of Directors | C.U.R.E.
Director
Ferzan Company

ICSC**Stephen Taylor**

Director, Volunteer Services
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Bob O'Connell

Director US Restaurant Development
McDonald's USA

Quick A. Mack, CCIM

Sr. Manager II – Real Estate & Portfolio Management
Walmart Realty

Nelson Daza

Senior Director, Asset Management
The We Company

Sam Cadden

Store Development Manager | Global Store Development
Starbucks

Jeanette Mena

Real Estate Representative
Starbucks

Adeola Adejobi

Agency Attorney
NYC Department of Housing Preservation Development

Lesley Horton-Campbell

Associate General Counsel – Global Real Estate & Store Development
Tiffany & Co.

Lino Solis

Managing Partner
Orion Advisors LLC

Tom Hennessey

Managing Director
JPMorgan Chase

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Dantes Partners

Sharif Mitchell

Principal
Dantes Partners

Anita Morrison

Principal
Partners for Economic Solutions

Blanton Smith

Asset Management Associate
The Bozzuto Group

Amelia Clark

Talent Acquisitions Sourcer
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Senior Vice President, Human Resources & Facilities
AvalonBay Communities, Inc.

Sandy Russell

General Manager
AvalonBay Communities, Inc.

Patrick Lewis

Portfolio Operations Director
AvalonBay Communities, Inc.

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REAP DC 2019 FACULTY

William Arias

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AvalonBay Communities, Inc.

Dave Bookhout

Senior Director of Development – Mid Atlantic
AvalonBay Communities, Inc.

Tyronda Simpson

Sustainable Communities Pilot Manager
Fannie Mae

Maria Barker

Customer Account Manager, Multifamily Affordable Housing
Fannie Mae

Bill Jordan

Senior Vice President, Relationship Manager
Wells Fargo Commercial Real Estate

Geoff Glazer

SVP National Development
Kimco Realty

Caren Garfield

Director of Multifamily Development, Mid-Atlantic Region
Kimco Realty

Rebecca Rivard

Vice President, Asset Management
Kimco Realty

Jonathan McGowan

McGowan Consulting/Kimco

Bill Alsup

Senior Managing Director
Hines

Battista Orcino

VP, Leasing & Development
Duke Realty

Dana Tanner

Property Manager
Duke Realty

Gary D. Rappaport, CRX

President
The Rappaport Companies

Nicholas R. Guild

Director of Financial Services
The Rappaport Companies

ULI**Bernadine Dullaghan**

Director
ULI Washington

BOMA**John Bryant**

Vice President of Advocacy & Codes
BOMA International

ICSC**Jazmen Johnson**

Manager, Partners in Diversity
ICSC

IREM**Kenicia Thomas**

Diversity Chair, IREM Chapter 77
Property Manager
Transwestern

WIRRE**Shawna Jones**

Lewis Real Estate Services – LRES

Clint Jackson

Principal
Hannibal Advisors

Gina Merritt

Principal
NREUV

Jair Lynch

President & CEO
Jair Lynch Real Estate Partners

David J. Wilk, CRE, MAI

Managing Director | Valuation & Advisory Services
Colliers International

Quick A. Mack, CCIM

Sr. Manager II – Real Estate & Portfolio Management
Walmart Realty

Jessica Howell

Senior Manager I - Realty Operations
Walmart Realty

Bob O'Connell

Director US Restaurant Development
McDonald's USA

Chu Xu

Acquisitions
RLJ Lodging Trust

REAP ALUMNI CONNECT



Explore. Connect. Participate.

Expand your REAP connections and enjoy exclusive access to weekly job postings from sponsor companies and partners, announcements and other opportunities.

Join the REAP Alumni Connect network now at www.reapconnect.org



SPRING 2019 PROGRAMS

REAP WASHINGTON, DC 2019



REAP DC 2019 Interviews



Buwa Binitie (REAP DC '05) & Sharif Mitchell of Dantes Partners lead 'Financial Analysis' class



Tour of CityCenter DC, Hines



Tour of AVA NoMA, AvalonBay

SPRING 2019 PROGRAMS

REAP WASHINGTON, DC 2019



Trade Association Night & Networking Reception

REAP DC 2019 Graduation



REAP DC 2019 Graduation

REAP DC 2019 Graduation

SPRING 2019 PROGRAMS

REAP WASHINGTON, DC 2019



REAP DC 2019 Graduation



REAP DC 2019 Graduation



REAP DC 2019 Graduation



REAP DC 2019 Graduation



REAP DC 2019 Graduation

SPRING 2019 PROGRAMS

REAP NEW YORK 2019



REAP NYC 2019 Interviews



REAP NYC 2019 Interviews



REAP NYC 2019 Interviews



Opening Reception



G. Lamont Blackstone (REAP Board Chairman) leads 'Financial Analysis' class



Tour of WeWork HQ – Chelsea, NYC

SPRING 2019 PROGRAMS

REAP NEW YORK 2019



Hudson Yards Tour, by Related



Hudson Yards Tour, by Related



Trade Association Night & Networking Reception



REAP NYC 2019 Graduation



SPRING 2019 PROGRAMS

REAP NEW YORK 2019



REAP NYC 2019 Graduation



REAP NYC 2019 Graduation



REAP NYC 2019 Graduation



REAP NYC 2019 Graduation



REAP NYC 2019 Graduation



REAP NYC 2019 Graduation

PROJECT REAP CONFERENCES AND EVENTS



NMHC Fall Meeting '18 | Washington DC



NMHC Fall Meeting '18 | Washington DC



NMHC Fall Meeting & Diversity Committee Meeting '18 | Washington, DC



Starbucks Alumni Mixer, NYC

Announcing the new **REAP Speakers Bureau**

In recent years, some of REAP's most experienced alumni have been invited to speak at CRE industry conferences and panel discussions. Those alums include senior real estate executives such as London Kemp – Global Head of Corporate Real Estate, Netflix and Angele Robinson-Gaylord – President, North America Real Estate Cluster, IKEA. To build upon that legacy, REAP is announcing the formation of its own **REAP Speakers Bureau** initiative to assist real estate industry meeting planners and conference organizers in identifying subject matter experts and panelists for their programming. Event organizers such as the National Multi Housing Council, Greater Cleveland Partnership, ICSC and GreenPearl Events have already expressed preliminary interest. Stay tuned for more details.

If interested in our REAP Speakers Bureau, please contact us at reap@projectreap.org.

PROJECT REAP

CONFERENCES AND EVENTS



ICSC New York Deal Making 2018



ICSC NYDM '18 | Angele Robinson-Gaylord (REAP CHI '09) ICSC Trustee & Opening Speaker



ICSC New York Deal Making 2018



ICSC New York Deal Making 2018



ICSC New York Deal Making 2018



REAP Atlanta Holiday Mixer

PROJECT REAP CONFERENCES AND EVENTS



NMHC Annual Meeting '19 | San Diego, CA



NMHC Annual Meeting '19 | San Diego, CA



CURE/REAP Port Authority Event, NYC



CURE/REAP Port Authority Event, NYC



CURE/REAP Port Authority Event, NYC



Tour of NYC MetLife Building, CBRE

PROJECT REAP CONFERENCES AND EVENTS



Tour of NYC MetLife Building, CBRE



Tour of NYC MetLife Building, CBRE



REAP Chicago Mixer, hosted by Joshua Mercer Insurance (REAP CHI '18)



ICSC RECon 2019 | Las Vegas, NV



ICSC RECon 2019 | Las Vegas, NV



ICSC RECon 2019 | Las Vegas, NV

PROJECT REAP CONFERENCES AND EVENTS



ICSC RECon 2019 | Las Vegas, NV



Stream Realty Partners Networking Event, Atlanta



Stream Realty Partners Networking Event, Atlanta



REAP x Toigo Foundation Alumni Mixer, NYC



REAP Alumni at Avant-Garde Network Diversity in Commercial Real Estate Conference, NYC



REAP Alumni at Avant-Garde Network Diversity in Commercial Real Estate Conference, NYC

PROJECT REAP

CONFERENCES AND EVENTS



CBRE x REAP Atlanta '19 Info Session



CBRE x REAP Atlanta '19 Info Session



CBRE x REAP Dallas '19 Info Session



REAP DC & Google Summer Mixer



REAP DC & Google 'Power of Relationships in CRE' Panel Event

How This Nonprofit Is Changing The Way Minorities ‘Get In’ Commercial Real Estate



REAP NYC 2017 Class (Photo credit CARLOS ESCOBAR)

According to statistics, there are less than 1% of minorities in commercial real estate management roles. REAP (Real Estate Associate Program), a nonprofit based in New York City, wants to change that.

Launched in 1997 in Washington, D.C., by then president of real estate at Giant Foods, Mike Bush, REAP connects minority talent to a thriving, multibillion dollar commercial real estate sector by answering one simple question: “How do I get in?” Other than D.C., and New York City, REAP has chapters in Atlanta, Chicago, Los Angeles, Cleveland, Columbus, Dallas and Kansas City. The REAP program includes a classroom portion consisting of a 10-week academy where students receive foundational knowledge on a range of commercial real estate topics from financial analysis to market selection with a mix of exclusive networking receptions with top industry leaders.

REAP Executive Director Ken McIntyre and Program Director Osayamen Bartholomew share more about what they wish to accomplish.

Click [link](#) to continue reading...

PROJECT REAP

ALUMNI ON THE MOVE



Project REAP provides the educational and networking foundation to help talented minority professionals reach their potential in the commercial real estate industry. Here are some REAP alumni who are making career strides in the CRE world.

Catherine Hughey (REAP CHI '18) joined JLL as Assistant General Manager.

Shmel Graham (REAP LA '11) joined Sheppard Mullin as Real Estate and Land Use Attorney.

Stanley Okoye (REAP NYC '17) is now Market Director of Real Estate (Project Manager II) at JPMorgan Chase & Co.

Charles Wilson (REAP LA '11) joined Altus Group as Senior Consultant. Charles has also been appointed to the Community Development Goals Committee by the City Council of the City of Burbank, CA.

Staci Stout (REAP DC '13) is now Associate - Public Institutions at JLL.

Walter Slaton (REAP ATL '17) joined Marcus & Millichap as Investment Sales Associate Broker.

Maranda Jones (REAP KC '18) joined Sprint as Real Estate Manager.

Frank Spaulding-Bey (REAP NYC '18) is now Associate Real Estate Broker at Diversified Residential & Commercial Services, Inc. He is also now a licensed NYS Real Estate Instructor.

Adrienne Hood (REAP ATL '18) was promoted to Mall Manager at Simon Property's The Shops at Chestnut Hill, outside of Boston, MA.

Jimena Sayavedra (REAP CHI '13) joined Newmark Knight Frank Chicago as an Associate in their industrial group.

Joseph Cole (REAP NYC '18) is now Director of Design Operations at Pfeffer Torode Architecture/Invent Communities in Nashville, TN.

Aisha J. Thomas (REAP LA '14) was appointed by the City of Atlanta's Mayor Keisha Lance Bottoms to serve on the city's In Rem Review Board.

Christyn Freeman (REAP Chicago '19) spearheaded the successful 'Opportunity Zones' conference in Chicago, IL.

Lindsay Brereton (REAP ATL '18) joined Bull Realty as Vice President, Healthcare Real Estate Services. She also received her CCIM designation.

Tommy Lester (REAP ATL '16) is now AVP/Business Development Officer at Citizens Trust Bank.

Kreig Rajaram (REAP DC '18) joined Carr Properties as Property Assistant.

Tiffany Hogan, Esq. (REAP ATL '17) is now Forward Planning Manager at D.R. Horton where she is involved with land acquisitions contracts, site selection, and zoning/entitlements.

Christopher Morris (REAP Dallas '16) joined Gamestop as Regional Leasing Negotiator.

Marissa John (REAP NYC '19) joined Orlando-based Baker & Hostetler LLP as Real Estate Attorney.

Tywan Anthony (REAP NYC '19) joined Retail Properties of America as Regional Property Manager for their Northeast portfolio Tywan Anthony and was named a Top 100 Real Estate Professional for 2019 by Real Estate Magazine.

Kwame Brathwaite (REAP NYC '06) is now VP, Real Estate Partner Development & Government Affairs at Kitchen United.

Quinn Green (REAP Atlanta '12/REAP Atlanta Co-Chair) graduated from the USC Ross Minority Program in Real Estate.

Akil Hameed (CEO of FASS Real Estate Services/REAP Board of Directors/REAP Cleveland '12) was recognized in Who's Who in Black Cleveland, 2019 Edition.

PROJECT REAP

ALUMNI ON THE MOVE

Georgiana Earle (REAP NYC '19) joined Nuveen as Global Investment Analyst.

Randall Powell (REAP NYC '19, Founder/CEO of Infinite Horizons LLC) was chosen by Institute of Real Estate Management as a 2019 Diversity & Inclusion Succession Initiative (DISI) Leader.

Sayo Kamara (REAP NYC '18, Associate at Colliers International) was recognized by Crain's New York as a Rising Star in Real Estate.

Amber Lawson (REAP ATL '18, Principal at Aspire Construction & Real Estate Consulting) was chosen out of 200 applicants to participate as a member of the Mayor's Task Force to redevelop the Atlanta City Jail in downtown Atlanta.

Richard Sodeke (REAP NYC '19) joined PGIM Real Estate Finance as Analyst within their real estate finance team.

Tiffany Griffin (REAP NYC '19) is now Director of Marketing, Events, & Partnerships at Meatpacking District - Business Improvement District (BID).

Rasheed Bracey (REAP NYC '06) is now Manager, Strategic Initiatives at Federal Home Loan Bank of Atlanta in Community Investment Services (CIS), dealing with affordable housing and economic development funding.

Brittany Hill (REAP DC '16) joined Digital Realty as Assistant Real Estate Manager.

Quick Mack (REAP NYC '06) was promoted to Senior Manager II, Real Estate & Portfolio Management at Walmart.

Emmanuel Jeanty (REAP NYC '18) is now Assistant Property Manager at Bozzuto.

Jonathan Jeanty (REAP NYC '18) joined Clutch Group as Business Development Associate.

Sharon Young (REAP LA '14) is now Director of Technology at Southwest Regional Council of Carpenters.

Monica Fenderson (REAP ATL '18) – architect, founder and President of MOSA Design Studios – announced the expansion of her firm into the commercial real estate industry.

Chris Pierre (REAP Atlanta '16) & Derrick Holland (REAP Atlanta '16) celebrated the grand opening of iVillage at MLK in Atlanta – the first refurbished shipping container development project of its kind in Georgia. Launched in partnership with Invest Atlanta and MARTA, it will be home to several small businesses with the intent to launch, incubate and act as a catalyst for entrepreneurial innovation along the MLK corridor.

Keishia Niblack (REAP ATL '18) Nekia Strong (REAP DC '14), and Aisha Thomas (REAP LA '14) were selected for the ULI Atlanta Center for Leadership Class of 2020.

Moses Hall (REAP Chicago '16) was awarded the Next Generation award by Connect Media, recognizing young leaders in commercial real estate.

Ikem Chukumerije (REAP LA '14) was featured in Variety magazine for his work in commercial real estate and relocation services for pro-athletes and entertainment industry investors.

Sayo Kamara (REAP NYC '18) was recognized by CRAINS NY as a Rising Star in Real Estate and Commercial Observer's 30 Under 30 list.

Heather Johnson (REAP NYC '06) is now Director of Real Estate Development at The Wing.

Tiara Hughes (REAP Chicago '18) was appointed to the Commission on Chicago Landmarks by Mayor Lori Lightfoot.

Jamal Davis (REAP ATL '18) is now Property Management Associate for Stream Realty Partners.

Erickson Rosario (REAP NYC '19) joined Port Authority of New York & New Jersey as Real Estate Associate.

Tyronda Simpson (REAP DC '16), Sustainable Communities Pilot Manager at Fannie Mae, was selected to be a part of the company's inaugural Multifamily Rising Leaders program.

To support or bring REAP to your market, contact us at reap@projectreap.org



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Ken McIntyre, Executive Director
Michael J. Bush, ESQ., Founder – Senior Mentor
G. Lamont Blackstone, Chairman of the Board

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